

Message Text

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73

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-07 NSAE-00 FAA-00 L-02 SS-15 NSC-05 /045 W

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P R 142020Z FEB 75

FM AMEMBASSY LIMA

TO SECSTATE WASHDC PRIORITY 3944

INFO AMEMBASSY BUENOS AIRES

AMEMBASSY LA PAZ

AMEMBASSY QUITO

C O N F I D E N T I A L LIMA 1316

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E.O. 11652: N/A

TAGS: EAIR, PE

SUBJECT: CIVAIR CONSULTATIONS

1. AMBASSADOR MET WITH AIR MINISTER GILARDI AS SCHEDULED TODAY (FEBRUARY 14). UNFORTUNATELY, TIME AVAILABLE FOR INTERVIEW WAS SHORTENED SOMEWHAT BY PRIOR MEETING WITH FOREIGN MINISTER, AND GILARDI HAD TO LEAVE PUNCTUALLY FOR LUNCH WITH PRESIDENT VELASCO. NEVERTHELESS, AMBASSADOR WAS ABLE TO PRESENT OUR CONCERNS ABOUT NEGOTIATING DIFFICULTIES AND POSSIBILITY OF SUSPENSION OF SERVICES.

2. GILARDI DEFENDED MEROPERU AND HIS COUNTRY'S POSITION. AMONG POINTS GILARDI MADE WAS THAT BRANIFF MOVED INTO VACUUM CREATED BY DEMISE OF APSA, AND AEROPERU IS SIMPLY TRYING TO RECOVER TRAFFIC THAT IS RIGHTFULLY PERU'S. HE INDICATED THAT WHAT HE TERMED BRANIFF'S

THREAT TO SUSPEND OPERATIONS IN FACE OF AEROPERU'S POSITION WAS UNREASONABLY AND HAD ANNOYED HIM. WHILE BRANIFF MAY FIND AEROPERU'S POSITION UNREASONABLE, BRANIFF'S INSISTENCE ON AN INCREASE TO 42 FREQUENCIES WAS EQUALLY UNREASONABLE. AMBASSADOR POINTED OUT
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THAT BRANIFF SIMPLY COULD NOT OPERATE WITH PRESENT PERMIT. HE

ASSUMED THAT PERMIT WAS AEROPERU'S INITIAL BARGAINING POSITION, JUST AS BRANIFF'S REQUEST FOR 42 FLIGHTS REPRESENTED WHAT THEY IDEALLY WOULD LIKE TO HAVE. SOMEWHERE BETWEEN THESE TWO POINTS THERE MUST BE A MUTUALLY ACCEPTABLE COMMON GROUND. GILARDI AGREED WITH PROPOSITION THAT WITH GOOD WILL AND GIVE ON EITHER SIDE, COMPROMISE AGREEMENT SHOULD BE REACHABLE. AMBASSADOR LEFT WITH HIM MODIFIED VERSION OF TALKING POINTS GIVEN TO PRIME MINISTER ON WEDNESDAY, FEBRUARY 12. GILARDI INVITED AMBASSADOR TO RETURN FOR LONGER SESSION ON THIS AND OTHER SUBJECTS OF MUTUAL CONCERN NEXT WEEK.

3. GILARDI WAS, AS USUAL, MOST CORDIAL, ALTHOUGH HE DID STIFFEN SOMEWHAT WHEN CIVIL AIR ISSUE WAS RAISED. WHILE WE CANNOT DRAW FROM GILARDI'S RESPONSE ANY GREAT PROMISE OF FORWARD MOVEMENT, AT LEAST HE DID NOT INDICATE THAT PERU'S POSITION HAS COMPLETELY CONGEALED.
DEAN

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Message Attributes

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Margaret P. Grafeld
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